

MISSION

OMB APPROVAL OMS Number: 3235-0123 October 31, 1989 Expires: Estimated average burden

hours per response 12.00

SEC FILE NUMBER

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	5/01/01	AND ENDING	12/31/01
	MM/DO/YY		MM/DO/YY
A. REG	STRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: Allen &	Company of Flori	ida, Inc.	OFFICIAL LIPE ONLY
		}	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.O. Bo)	k No.)	FIRM ID. NO.
1401 South Florida Av	(No. and Spec)		
	, 		
Lakeland	Florida	3	3802
(City)	(State)		(Zip Code)
name and telephone number of per	SON TO CONTACT IN RI	EGARD TO THIS F	REPORT
Roy J. McCraw Jr.	,		3) 688-9000
		(Arti	s Code — Telephone No.)
B. ACCO	UNTANT IDENTIFIC	ATION	
NDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained in the	his Report*	
	, Belcourt & Atk	•	
(Name -	- if individual, state last, first, middle n	ane)	
331 South Florida Avenue	Lakeland	Florida	33801
(Address)	(Cky)	(State)	Zip Code)
CHECK ONE:		PF	ROCESSED
☑ Certified Public Accountant			· · · · · · · · · · · · · · · · · · ·
☐ Public Accountant		D M	1AR 1 4 2002
Accountant not resident in United St	ates or any of its possession	s . Y	<u> </u>
		, ,	FLICATOR

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

Handout 6

SEC 1410 (8-09)

OATH OR AFFIRMATION

1.	Roy J. McCraw, Jr.	, swear (or affirm) that, to th
	my knowledge and belief the accompanying financial sta llen & Company of Florida, Inc.	tement and supporting schedules pertaining to the firm o
D	ecember 31 p 2001 are true and corre	ect. I further swear (or affirm) that neither the compan
	partner, proprietor, principal officer or director has any pler, except as follows:	roprietary interest in any account classified soley as that o
		EMCKAL
		Signature President This
Da	ndra A Storm	
	Notary Fublic SANDRA J. STORY MY COMMISSION # DD 0609: OF TO EXPIRES: March 30, 2003 1-800-3-NOTARY FL Notary Service & Bonding, II	}
1 '	rt. contains (check all applicable boxes): acing page.	~
(b) Si	tatement of Financial Condition. tatement of Income (Loss).	
(d) Si (e) Si (f) Si	tatement of Changes in Financial Condition. tatement of Changes in Stockholders' Equity or Partners tatement of Changes in Liabilities Subordinated to Claim	
		ments Under Rule 15c3-3. : Computation of Net Capital Under Rule 15c3-1 and the
∃ (k) A \$0	didation.	nts Under Exhibit A of Rule 15c3-3. Ints of Financial Condition with respect to methods of con-
(m) A	n Oath or Affirmation. copy of the SIPC Supplemental Report.	n e e e e e e e e e e e e e e e e e e e
Ti (n) A	report describing any material inadequacies found to exist of	r found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements and Supplementary Information

ALLEN & COMPANY OF FLORIDA, INC.

Eight Months Ended December 31, 2001

TABLE OF CONTENTS

	Page
FINANCIAL STATEMENTS:	
Independent Auditors' Report	1
Statement of Financial Condition	2-3
Statement of Income	4
Statement of Stockholder's Equity	5
Statement of Cash Flows	6-7
Notes to Financial Statements	8-12
SUPPLEMENTARY INFORMATION:	
Independent Auditors' Report on Supplementary Information Required by Rule 17a-5 of The Securities and Exchange Commission	13
Schedule I - Computation of Net Capital Pursuant to Rule 15c3-1	14
Schedule II - Computation for Determination of Reserve Requirements for Broker-Dealers Pursuant to Rule 15c3-3	15
Schedule III - Information Relating to the Possession or Control Requirements Under Rule 15c3-3	16
SUPPLEMENTAL AUDIT REPORT:	
Independent Auditors' Report on Internal Accounting Control	17-18

Carter, Belcourt & Atkinson, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

a member of



INDEPENDENT AUDITORS' REPORT

To the Stockholder of Allen & Company of Florida, Inc.

We have audited the accompanying statement of financial condition of Allen & Company of Florida, Inc. as of December 31, 2001, and the related statements of income, stockholder's equity and cash flows for the eight months then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Allen & Company of Florida, Inc. at December 31, 2001, and the results of its operations and its cash flows for the eight months then ended in conformity with accounting principles generally accepted in the United States of America.

Carter, Belant + Athinson, P.A.

Lakeland, Florida February 11, 2002

STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2001

<u>ASSETS</u>

Cash (Note 3)	\$ 396,759
Receivables:	
Clearing organization	452,383
Refundable income taxes	190,814
Officers and employees, net of allowance for uncollectible accounts	
of \$4,514	71,374
Other	3,922
Securities owned (Note 4):	
Marketable, at market value	202,052
Property and equipment, less accumulated depreciation (Note 5)	643,628
Cash surrender value of life insurance, net of policy loans	
of \$161,303 (Note 7)	358,703
Prepaid expenses and other assets	34,726

\$ 2,354,361

LIABILITIES AND STOCKHOLDER'S EQUITY

LIABILITIES:		
Accounts payable and accrued expenses	\$	278,112
Commissions payable		119,103
Deferred compensation (Note 7)		149,415
Payable to related parties		61,053
TOTAL LIABILITIES		607,683
COMMITMENTS AND CONTINGENCIES (Notes 8 and 10)		
STOCKHOLDER'S EQUITY:		
Class A common stock, \$.10 par, shares authorized, 1,500,000;		
issued and outstanding, 662,714		66,271
Class B common stock, \$.10 par, shares authorized, 500,000;		
issued and outstanding, 171,792		17,179
Additional paid-in capital		642,664
Retained earnings		1,020,564
TOTAL STOCKHOLDER'S EQUITY		1,746,678
	\$	2,354,361

STATEMENT OF INCOME

EIGHT MONTHS ENDED DECEMBER 31, 2001

REVENUES:	
Commissions	\$ 3,505,599
Interest and dividends	44,835
Realized and unrealized losses on securities, net	(23,410)
Other	 52,693
Total revenues	3,579,717
EXPENSES:	
Employee compensation and benefits (Notes 7 and 9)	2,480,774
Clearance and exchange fees	350,831
Communications and data processing	43,467
Interest	453
Occupancy (Note 10)	137,508
Other	 589,243
Total expenses	 3,602,276
LOSS BEFORE INCOME TAX BENEFIT	(22,559)
INCOME TAX BENEFIT (Note 6)	 40,968
NET INCOME	\$ 18,409

STATEMENT OF STOCKHOLDER'S EQUITY

EIGHT MONTHS ENDED DECEMBER 31, 2001

	Commo	on stock Class B	Additional paid-in capital	Retained earnings	Total
BALANCE, April 30, 2001	\$ 66,271	\$ 17,179	\$ 642,664	\$ 4,169,102	\$ 4,895,216
Distributions to stockholder (Note 2)	-	-	-	(3,166,947)	(3,166,947)
Net income				18,409	18,409
BALANCE, December 31, 2001	\$ 66,271	\$ 17,179	\$ 642,664	\$ 1,020,564	\$ 1,746,678

STATEMENT OF CASH FLOWS

EIGHT MONTHS ENDED DECEMBER 31, 2001

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income	\$ 18,409
Adjustments to reconcile net loss to net cash used in operating activities:	
Depreciation	77,896
Deferred income taxes	(110,927)
Decrease (increase) in:	
Receivables	(40,667)
Securities owned, net	238,563
Cash surrender value of life insurance	(39,281)
Prepaid expenses and other assets	(15,765)
Increase (decrease) in:	
Accounts payable and accrued expenses	(100,830)
Commissions payable	(100,639)
Deferred compensation	11,235
Payable to related parties	61,053
Other liabilities	 (79,890)
Net cash used in operating activities	(80,843)
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchases of equipment	(18,474)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Distribution to stockholder	 (87,764)
NET DECREASE IN CASH	(187,081)
CASH, beginning of year	 583,840
CASH, end of year	\$ 396,759

STATEMENT OF CASH FLOWS (Continued) EIGHT MONTHS ENDED DECEMBER 31, 2001

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:	
Interest paid in cash	\$ 453
SCHEDULE OF NONCASH FINANCING AND INVESTING ACTIVITIES:	
Distributions made to the stockholder pursuant to the Reorganization described in	
Note 2 include the following noncash elements:	
Marketable securities, at fair value	\$ 2,769,753
Ownership interest in related companies:	
Allen & Company Mortgage Corporation, at carrying value of net assets,	
excluding cash distributed	(344)
Florida Avenue Building Partnership, at carrying value	309,774
	\$ 3,079,183

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BUSINESS ACTIVITY - Allen & Company of Florida, Inc. (the Company) is a fully disclosed broker-dealer, acting for Correspondent Services Corporation, registered with the Securities and Exchange Commission (SEC) and is a member of various exchanges and the National Association of Securities Dealers (NASD). Effective May 1, 2001, the Company became a wholly-owned subsidiary of Allen & Company Financial Corp. Also effective May 1, 2001, Allen & Company Mortgage Corporation, previously a wholly-owned subsidiary included in the Company's consolidated financial statements, was spun-off in a corporate reorganization (Note 2).

MANGEMENT ESTIMATES - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

SECURITIES TRANSACTIONS - Securities transactions and related commission revenues and expenses are recognized on the settlement date. The effect on the financial statements of recognition on the settlement date rather than the trade date is not significant.

PROPERTY AND EQUIPMENT - Property and equipment are stated at cost. Depreciation is computed using either the straight-line or accelerated methods over the estimated useful lives of the assets.

ADVERTISING - Advertising costs are expensed as incurred. Total advertising expense was \$74,436 for the eight months ended December 31, 2001.

INCOME TAXES - Accounting policies with respect to income taxes are described in Note 6.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 2 - REORGANIZATION

The Company adopted a plan of reorganization effective May 1, 2001. Pursuant to the reorganization plan, the Company's stockholders exchanged their stock in the Company for shares of a newly formed corporation, Allen & Company Financial Corporation (Financial Corp.). As a result, the Company became a wholly-owned subsidiary of Financial Corp. The Company then distributed to Financial Corp. a substantial portion of its securities owned, a money market account and its ownership interest in its former subsidiaries, Allen & Company Mortgage Corporation and Florida Avenue Building Partnership.

The business activities of the Company have not changed as a result of the reorganization.

NOTE 3 - CONCENTRATION OF CREDIT RISK

The Company maintains cash deposits in excess of the \$100,000 limit insured by the Federal Deposit Insurance Corporation (FDIC). The Company also maintains cash deposits at Correspondent Services Corporation, which are not insured by FDIC. Statement of Financial Accounting Standards No. 105 identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. Management believes the risk is managed by maintaining all deposits in high quality financial institutions.

NOTE 4 - SECURITIES OWNED

Marketable securities owned consist of trading and investment securities at market values, as follows:

Mutual funds Corporate stocks	\$ 201,302 750
	\$ 202,052

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 5 - PROPERTY AND EQUIPMENT

Major classes of property and equipment consist of:

Furniture and equipment Leasehold improvements	\$ 578,565 491,335
Computer equipment	 155,244
Less accumulated depreciation	1,225,144 581,516
Net property and equipment	\$ 643,628

NOTE 6 - ELECTION UNDER SUBCHAPTER S

Pursuant the reorganization plan (Note 2), effective May 1, 2001, the Company's income is included in the tax return of Financial Corp. Financial Corp. has elected to be taxed as an S corporation, therefore, there is no tax liability to the Company.

As a result of the change in tax status, the previously recorded deferred tax assets and liabilities were eliminated. That elimination results in the current year income tax benefit on the statement of income.

NOTE 7 - DEFERRED COMPENSATION

The Company has a non-qualified deferred compensation agreement with an employee that provides for specified future payments beginning in 2009. The Company has recognized a liability of \$83,352 at December 31, 2001, representing the present value of the amount of future payments earned to date under the agreement discounted at 6 percent.

The Company also has agreements with certain employees for the payment of benefits upon death or retirement. The Company can modify or terminate the agreements at any time. The agreements are funded by life insurance policies on these employees and the Company's liability is only for the cash surrender value of the policies. At December 31, 2001, the liability under the agreements and the cash value of the related life insurance policies was \$66,063.

NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 8 - COMMITMENTS AND CONTINGENCIES

The Company self-insures a portion of its employee medical insurance plan. Expenses for claims are recognized as they are submitted and paid. Any claims exceeding approximately \$15,000 per covered employee are covered by insurance.

NOTE 9 - EMPLOYEE BENEFITS

The Company sponsors a 401(k) savings plan covering all eligible employees. Employees may contribute up to 21 percent of their eligible compensation to the plan, subject to the limits of Section 401(k) of the Internal Revenue Code. The Company's matching contributions to the plan are equal to the lesser of 2.5 percent of the employee's salary or one-half of the employee's deferral up to a maximum of \$4,000 per year. The Company's contribution to the plan was \$38,025 for the eight months ended December 31, 2001.

NOTE 10 - LEASES

The Company leases its Winter Haven, Florida office, a vehicle, and various other office equipment under noncancellable operating leases.

Future minimum rental payments required under operating leases that have initial or remaining noncancellable terms in excess of one year are as follows:

Year ending December 31,	
2002	\$ 69,306
2003	68,228
2004	68,580
2005	63,016
2006	 2,638
	•
	\$ 271,768

Total rent expense recognized in the accompanying statement of income for the eight months ended December 31, 2001 was \$116,246.

NOTES TO FINANCIAL STATEMENTS (Concluded)

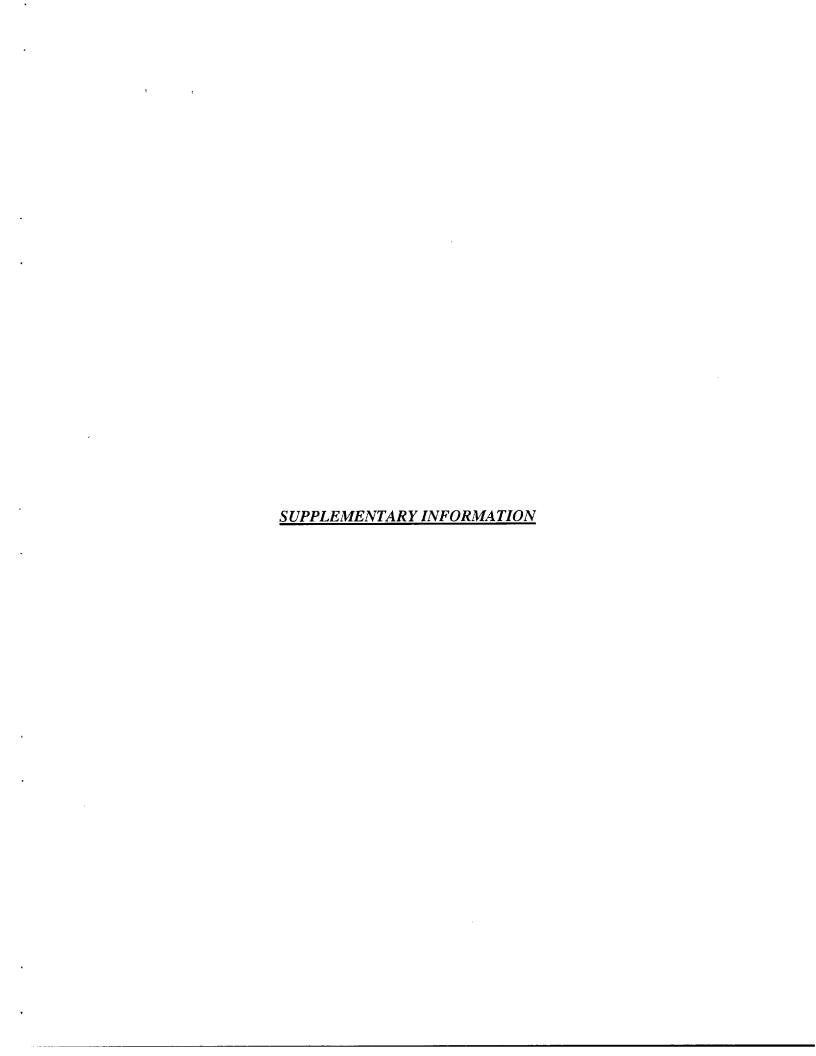
NOTE 11 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2001, the Company had net capital of \$787,906. The required minimum net capital was \$250,000. The Company's net capital ratio was .77 to 1 at December 31, 2001.

NOTE 12 - RELATED PARTY TRANSACTIONS

The Company leases office space under a month-to-month agreement with a company under common ownership. Rent expense included in the accompanying statement of loss was \$77,930.

At December 31, 2001, the Company had payables due to its parent company of \$61,026 and payables due to a company under common ownership of \$27.



Carter, Belcourt & Atkinson, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

a member of



INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

To the Stockholder of Allen & Company of Florida, Inc.

We have audited the accompanying financial statements of Allen & Company of Florida, Inc. as of and for the eight months ended December 31, 2001, and have issued our report thereon dated February 11, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Conten, Belant & Athen, P.A.

Lakeland, Florida February 11, 2002

DECEMBER 31, 2001

SCHEDULE I COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

Total ownership equity qualified for net capital	\$ 1,746,678
Deduct: Non-allowable assets	(944,464)
Net capital before haircuts on securities positions	802,214
Deduct: Investment securities haircuts: Debt securities Other securities	(14,000) (308) (14,308)
Net capital	\$ 787,906
Aggregate indebtedness	\$ 606,902
Ratio of aggregate indebtedness to net capital	77%
The following is the difference between audited computations pursuant to Rule 15c3-1 and the unaudited computations submitted by Allen Florida, Inc.	
Net capital per unaudited focus Various audit adjustments Changes in non-allowable assets resulting from audit adjustments	\$ 765,449 103,875 (81,418)
Net capital per audited focus	\$ 787,906

DECEMBER 31, 2001

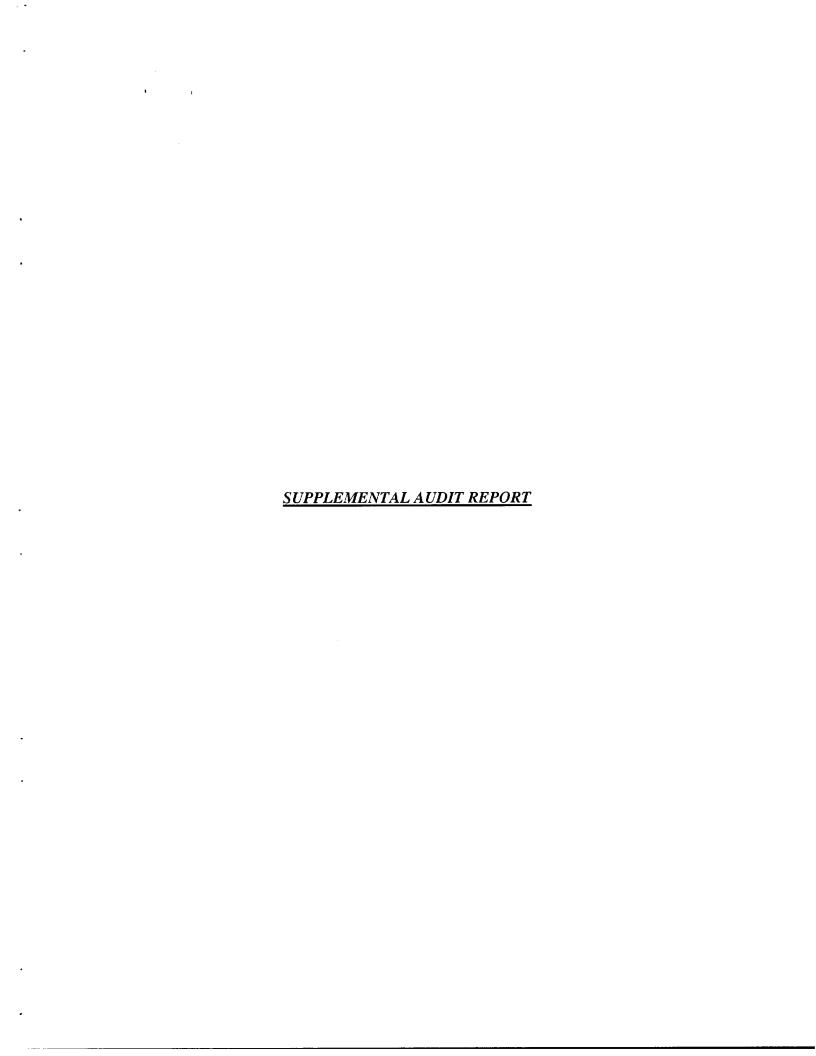
SCHEDULE II COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS PURSUANT TO RULE 15c3-3

Allen & Company of Florida, Inc. is not required to maintain a reserve bank account under paragraph (k)(2)(B) of Rule 15c3-3.

DECEMBER 31, 2001

SCHEDULE III INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

Allen & Company of Florida, Inc. is not required to comply with the possession or control requirements under Rule 15c3-3.



Carter, Belcourt & Atkinson, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

a member of



INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL

To the Stockholder of Allen & Company of Florida, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Allen & Company of Florida, Inc. (the Company), for the eight months ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

To the Stockholder of Allen & Company of Florida, Inc.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Conter, Belout + Athin, P.A.

Lakeland, Florida February 11, 2002